**Ethiopian Investment opportunities**

**Dairy**

**Milk and Cheese Production and Commercialization** Sendafa, Oromia, Ethiopia

The company intends to expand into a modern dairy farm, to diversify the current production and to increase market shares in urban areas. The project plan specifically consists of increasing the output volume for milk in order to start the production of cheese and so reach a broader number of clients, principally urban customers. Urban centers offer great opportunities in terms of demand and networks. For this reason, it is expected to have positive feedbacks by reaching and entering such urban markets. The company is interested in creating partnerships through a Joint Venture with another company, which can provide know-how and technical expertise.

**Project code: ETH029AA**  
**Amount of investment:** USD 53.500.000  
**Type of Business:** Dairy farm  
**Type of collaboration:** Joint Venture, Market access, Management expertise, Technical expertise

**Expand production and distribution of milk and quality milk products** Hawassa, Amhara, Ethiopia

The project aims to increase milk and quality milk products production capacity of the company. Currently, the company processes locally produced milk into cheese, cream, butter and yoghurt in Bahir Dar region. They are searching for a potential partner to expand their production in order to meet the high demand for these products in cities around the country.

**Project code: ETH030AA**  
**Amount of investment:** USD 180.000.000  
**Type of Business:** Processing of Milk Products  
**Type of collaboration:** Joint Venture, Loan, Equipment purchase, Management expertise, Technical expertise, Marketing expertise

**Dairy farm and Livestock Production** Wollaita, SNNPR, Ethiopia

The startup project is based on the idea that a prosperous market for fresh milk products, meat and vegetables is present in Wollaita town. The aim of the project is to build up a company specialized in the production and distribution of unprocessed milk, livestock production, vegetables growing and banana plantation within an integrated farm.

**Project code: ETH034AA**  
**Amount of investment:** USD 2.750.000
Type of Business: Dairy products, livestock and horticultural production
Type of collaboration: Joint Venture, Loan, Market access, Equipment purchase, Management expertise, Technical expertise, Technology transfer / Supply Services

Establishment of Livestock Based Agro-Industry farm Addis Ababa, Addis Ababa, Ethiopia

The project plans to invest and to establish a livestock based agro-processing plant to contribute to the economic development of the country. The proposed product line consists of the production of a processing plant for assorted livestock and poultry feed. The plan is to produce 80,000 tons of assorted animal feed, 5,000 tons of dressed chicken and processed meat & meat products, about 10,935,000 liters of pasteurized milk, 227,813 Kg of cheese per annum at its full production. The products will fulfill the best quality standard to be competitive enough in the national as well as in the international market. The total financial investment requirement is estimated at about US$ 6.5 million out of which 25% is for buildings and other civil works. Establishment of these plants and production of value added agricultural products will commercialize agricultural production and highly influence the farming tradition in the area. Strength of the project: The project strengths include backward and forward linkages to agricultural activities to enable commercialization of agricultural products in the near future, especially with the small holder farmers. The project also has the ability to showcase to the farming community the results of technologically advanced agricultural production and high quality products, which in turn creates employment opportunities for the farming community.

Project code: ETH088AA
Amount of investment: USD 6.500.000
Type of Business: Import, export, and other related business activities including freight transport service, construction machinery rent service and transit service.
Type of collaboration: Loan, Market access, Technology transfer / Supply Services

Production and distribution of milk and beef Bole, SNNPR, Ethiopia

The company is a reference point to Wollaita town for dairy products, in particular for what concerns the provision of unprocessed milk and beef. The owners are willing to expand their production to better fulfill local demand. In order to do that, some investments addressing critical barriers to expansion need to be undertaken, such as electricity generation and product diversification.

Project code: ETH031AA
Amount of investment: USD 1.500.000
Type of Business: Dairy and meat production
Type of collaboration: Joint Venture, Equipment purchase, Technical expertise, Technology transfer / Supply Services